

## Statistics by Line (Apr. 1 - Dec. 31, 2018)

(in millions of yen & %)

Class of Business	Direct Premiums			Net Premiums			Direct Claims			Net Claims		
	3Q 2017	3Q 2018	Growth Rate	3Q 2017	3Q 2018	Growth Rate	3Q 2017	3Q 2018	Growth Rate	3Q 2017	3Q 2018	Growth Rate
Fire	1,110,453	1,180,030	6.3	859,831	878,550	2.2	492,497	1,448,753	194.2	508,638	999,807	96.6
Marine	151,564	155,935	2.9	140,019	145,901	4.2	76,231	88,827	16.5	76,622	82,483	7.6
Inland Transit	49,089	51,820	5.6	44,927	46,056	2.5	22,085	32,644	47.8	21,637	29,361	35.7
Voluntary Automobile	3,101,128	3,090,950	-0.3	3,091,422	3,039,178	-1.7	1,628,298	1,734,621	6.5	1,624,883	1,682,883	3.6
Personal Accident	776,684	754,090	-2.9	526,343	526,540	0.0	262,090	259,454	-1.0	243,942	241,043	-1.2
Micellaneous	1,085,847	1,131,137	4.2	883,766	943,629	6.8	472,413	500,099	5.9	451,822	461,258	2.1
Compulsory Automobile Liability	737,051	722,376	-2.0	776,868	717,844	-7.6	564,222	543,076	-3.7	564,858	553,768	-2.0
<b>Total</b>	<b>7,011,859</b>	<b>7,086,370</b>	<b>1.1</b>	<b>6,323,229</b>	<b>6,297,752</b>	<b>-0.4</b>	<b>3,517,879</b>	<b>4,607,513</b>	<b>31.0</b>	<b>3,492,454</b>	<b>4,050,652</b>	<b>16.0</b>

Notes: 1. The above figures are of the GIAJ's member insurers.

2. Direct Premiums Written = Gross Direct Premiums (including the Savings Portion of Maturity-refund-type Insurance Premiums) - Various Returns other than Maturity Refunds (including return premiums for cancellation, no-claim returns, and return premiums resulting from the decrease of insurable risks)

3. For comparison purpose, figures for fiscal 2017 include AIU figures.

## Miscellaneous Casualty Premiums by Line (Apr. 1 - Dec. 31, 2018)

(in millions of yen & %)

Class of Business		Direct Premiums			Net Premiums			
		3Q 2017	3Q 2018	Growth Rate	3Q 2017	3Q 2018	Growth Rate	
Burglary		6,983	8,037	15.1	6,911	7,940	14.9	
Glass		230	217	-5.7	224	211	-5.8	
Aviation		12,131	11,350	-6.4	16,483	15,339	-6.9	
Windstorm & Flood		0	—	—	150	152	1.3	
Guarantee		8,063	7,565	-6.2	-3,426	3,286	—	
Credit		19,775	20,720	4.8	13,008	14,222	9.3	
Workers' Accident Compensation	Conventional type	118,173	122,192	3.4	91,987	94,629	2.9	
	Maturity-refund type	—	—	—	—	—	—	
	(Excl. Savings Portion)	—	—	—	—	—	—	
	Sub-total	118,173	122,192	3.4	91,987	94,629	2.9	
Boiler & Turbo-set		1,707	1,841	7.9	1,433	1,733	20.9	
Livestock		2,884	3,195	10.8	2,939	3,218	9.5	
General Liability		459,768	475,428	3.4	444,969	459,785	3.3	
Machinery & Erection		28,668	27,565	-3.8	27,825	26,909	-3.3	
Shipowners' Liability for Passengers' Personal Accident		467	493	5.6	464	493	6.3	
Contractors' All Risks		33,643	33,637	0.0	30,183	30,044	-0.5	
Atomic Energy		4,246	3,812	-10.2	4,619	4,336	-6.1	
Movables Comprehensive	Conventional type	84,937	99,637	17.3	80,242	94,092	17.3	
	Maturity-refund type	—	—	—	—	—	—	
	(Excl. Savings Portion)	—	—	—	—	—	—	
	Sub-total	84,937	99,637	17.3	80,242	94,092	17.3	
Miscellaneous Pecuniary Loss	Excl. Nursing Care	270,180	277,426	2.7	74,709	81,599	9.2	
	Nursing Care	Conventional type	-69	-224	—	-71	-225	—
		Maturity-refund type	157	75	-52.2	110	105	-4.5
		(Excl. Savings Portion)	110	105	-4.5	—	—	—
	Sub-total	88	-146	-265.9	45	-115	-355.6	
Sub-total	270,267	277,280	2.6	74,755	81,483	9.0		
Life Reinsurance		—	—	—	55,518	65,518	18.0	
Pet Insurance		33,840	38,114	12.6	35,410	40,169	13.4	
Conventional type (sub-total)		1,085,689	1,131,058	4.2	883,653	943,520	6.8	
Maturity-refund type (sub-total)		157	75	-52.2	110	105	-4.5	
(Excl. Savings Portion)		110	105	-4.5	—	—	—	
<b>Total</b>		<b>1,085,847</b>	<b>1,131,137</b>	<b>4.2</b>	<b>883,766</b>	<b>943,629</b>	<b>6.8</b>	

- Notes: 1. The above figures are of the GIAJ's member insurers.  
2. For comparison purpose, figures for fiscal 2017 include AIU figures.

## Miscellaneous Casualty Claims by Line (Apr. 1 - Dec. 31, 2018)

(in millions of yen & %)

Class of Business	Direct Claims			Net Claims				
	3Q 2017	3Q 2018	Growth Rate	3Q 2017	3Q 2018	Growth Rate		
Burglary	4,792	5,783	20.7	4,737	5,715	20.6		
Glass	40	34	-15.0	40	34	-15.0		
Aviation	3,347	2,320	-30.7	11,596	9,819	-15.3		
Windstorm & Flood	1	0	-100.0	10	84	740.0		
Guarantee	-241	-383	—	28,979	8	-100.0		
Credit	5,422	6,239	15.1	4,463	5,207	16.7		
Workers' Accident Compensation	Conventional type	34,464	38,574	11.9	27,756	31,845	14.7	
	Maturity-refund type			—			—	
	Sub-total	34,464	38,574	11.9	27,756	31,845	14.7	
Boiler & Turbo-set	490	1,107	125.9	461	731	58.6		
Livestock	1,933	2,274	17.6	1,829	2,067	13.0		
General Liability	192,859	200,181	3.8	194,477	197,333	1.5		
Machinery & Erection	13,783	11,969	-13.2	13,037	13,153	0.9		
Shipowners' Liability for Passengers' Personal Accident	75	92	22.7	75	92	22.7		
Contractors' All Risks	10,347	12,968	25.3	11,217	12,749	13.7		
Atomic Energy	12	8,200	68233.3	-5	4,461	—		
Movables Comprehensive	Conventional type	44,523	62,118	39.5	44,249	56,975	28.8	
	Maturity-refund type		0	—		0	—	
	Sub-total	44,523	62,118	39.5	44,249	56,975	28.8	
Miscellaneous Pecuniary Loss	Excl. Nursing Care	136,904	122,140	-10.8	37,312	39,802	6.7	
	Nursing Care	Conventional type	6,886	7,178	4.2	6,886	7,178	4.2
		Maturity-refund type			—			—
	Sub-total	6,886	7,178	4.2	6,886	7,178	4.2	
Sub-total	143,794	129,321	-10.1	44,200	46,984	6.3		
Life Reinsurance				47,246	53,760	13.8		
Pet Insurance	16,725	19,251	15.1	17,395	20,177	16.0		
Conventional type (sub-total)	472,413	500,099	5.9	451,822	461,258	2.1		
Maturity-refund type (sub-total)		0	—		0	—		
<b>Total</b>	<b>472,413</b>	<b>500,099</b>	<b>5.9</b>	<b>451,822</b>	<b>461,258</b>	<b>2.1</b>		

- Notes: 1. The above figures are of the GIAJ's member insurers.  
2. For comparison purpose, figures for fiscal 2017 include AIU figures.