

Statistics by Line (Apr. 1 - Dec. 31, 2019)

(in millions of yen & %)

| Class of Business | Direct Premiums | | | Net Premiums | | | Direct Claims | | | Net Claims | | |
|---------------------------------|------------------|------------------|-------------|------------------|------------------|-------------|------------------|------------------|-------------|------------------|------------------|-------------|
| | 3Q 2018 | 3Q 2019 | Growth Rate | 3Q 2018 | 3Q 2019 | Growth Rate | 3Q 2018 | 3Q 2019 | Growth Rate | 3Q 2018 | 3Q 2019 | Growth Rate |
| Fire | 1,180,030 | 1,304,536 | 10.6 | 878,550 | 970,347 | 10.4 | 1,448,753 | 1,180,258 | -18.5 | 999,807 | 752,003 | -24.8 |
| Marine | 155,935 | 161,149 | 3.3 | 145,901 | 148,003 | 1.4 | 88,827 | 91,969 | 3.5 | 82,483 | 88,206 | 6.9 |
| Inland Transit | 51,820 | 54,846 | 5.8 | 46,056 | 48,627 | 5.6 | 32,644 | 27,610 | -15.4 | 29,361 | 24,607 | -16.2 |
| Voluntary Automobile | 3,090,950 | 3,127,623 | 1.2 | 3,039,178 | 3,071,432 | 1.1 | 1,734,621 | 1,757,795 | 1.3 | 1,682,883 | 1,694,688 | 0.7 |
| Personal Accident | 754,090 | 763,475 | 1.2 | 526,540 | 515,872 | -2.0 | 259,454 | 257,472 | -0.8 | 241,043 | 239,182 | -0.8 |
| Micellaneous Casualty | 1,131,137 | 1,173,003 | 3.7 | 943,629 | 983,357 | 4.2 | 500,099 | 566,198 | 13.2 | 461,258 | 504,739 | 9.4 |
| Compulsory Automobile Liability | 722,376 | 734,025 | 1.6 | 717,844 | 745,474 | 3.8 | 543,076 | 514,246 | -5.3 | 553,768 | 513,233 | -7.3 |
| Total | 7,086,370 | 7,318,696 | 3.3 | 6,297,752 | 6,483,163 | 2.9 | 4,607,513 | 4,395,586 | -4.6 | 4,050,652 | 3,816,704 | -5.8 |

Notes: 1. The above figures are of the GIAJ's member insurers.

2. Direct Premiums Written = gross direct premiums (including the savings portion of maturity-refund type insurance premiums) - various returns other than maturity refunds (including return premiums for cancellation, no-claim returns, and return premiums resulting from the decrease of insurable risks)

3. Net Premiums Written = direct premiums written + inward reinsurance net premiums – outward reinsurance net premiums – savings portion of maturity-refund type insurance premiums

Miscellaneous Casualty Premiums by Line (Apr. 1 - Dec. 31, 2019)

(in millions of yen & %)

| Class of Business | | Direct Premiums | | | Net Premiums | | |
|---|--|------------------|------------------|-------------|----------------|----------------|-------------|
| | | 3Q 2018 | 3Q 2019 | Growth Rate | 3Q 2018 | 3Q 2019 | Growth Rate |
| Burglary | | 8,037 | 8,279 | 3.0 | 7,940 | 8,139 | 2.5 |
| Glass | | 217 | 198 | -8.8 | 211 | 192 | -9.0 |
| Aviation | | 11,350 | 12,925 | 13.9 | 15,339 | 15,025 | -2.0 |
| Windstorm & Flood | | | 0 | — | 152 | 154 | 1.3 |
| Guarantee | | 7,565 | 8,679 | 14.7 | 3,286 | 4,181 | 27.2 |
| Credit | | 20,720 | 24,105 | 16.3 | 14,222 | 16,089 | 13.1 |
| Workers' Accident Compensation | Conventional type | 122,192 | 128,300 | 5.0 | 94,629 | 98,363 | 3.9 |
| | Maturity-refund type (Excl. Savings Portion) | | | — | | 0 | — |
| | | | | — | | | |
| | Sub-total | 122,192 | 128,300 | 5.0 | 94,629 | 98,363 | 3.9 |
| Boiler & Turbo-set | | 1,841 | 1,686 | -8.4 | 1,733 | 1,460 | -15.8 |
| Livestock | | 3,195 | 3,199 | 0.1 | 3,218 | 3,291 | 2.3 |
| General Liability | | 475,428 | 493,023 | 3.7 | 459,785 | 468,921 | 2.0 |
| Machinery & Erection | | 27,565 | 26,744 | -3.0 | 26,909 | 25,744 | -4.3 |
| Shipowners' Liability for Passengers' Personal Accident | | 493 | 477 | -3.2 | 493 | 477 | -3.2 |
| Contractors' All Risks | | 33,637 | 35,527 | 5.6 | 30,044 | 31,718 | 5.6 |
| Atomic Energy | | 3,812 | 3,079 | -19.2 | 4,336 | 4,057 | -6.4 |
| Movables Comprehensive | Conventional type | 99,637 | 106,200 | 6.6 | 94,092 | 99,570 | 5.8 |
| | Maturity-refund type (Excl. Savings Portion) | | 0 | — | | | — |
| | | | | — | | | |
| | Sub-total | 99,637 | 106,200 | 6.6 | 94,092 | 99,570 | 5.8 |
| Excl. Nursing Care | | 277,426 | 272,606 | -1.7 | 81,599 | 87,090 | 6.7 |
| Miscellaneous Pecuniary Loss | Conventional type | -224 | -339 | — | -225 | -340 | — |
| | Nursing Care | 75 | -201 | -368.0 | 105 | 100 | -4.8 |
| | (Excl. Savings Portion) | 105 | 100 | -4.8 | | | |
| | Sub-total | -146 | -537 | — | -115 | -235 | — |
| Sub-total | | 277,280 | 272,070 | -1.9 | 81,483 | 86,853 | 6.6 |
| Life Reinsurance | | | | | 65,518 | 67,650 | 3.3 |
| Pet Insurance | | 38,114 | 48,448 | 27.1 | 40,169 | 51,403 | 28.0 |
| Conventional type (sub-total) | | 1,131,058 | 1,173,200 | 3.7 | 943,520 | 983,254 | 4.2 |
| Maturity-refund type (sub-total) | | 75 | -201 | -368.0 | 105 | 100 | -4.8 |
| (Excl. Savings Portion) | | 105 | 100 | -4.8 | | | |
| Total | | 1,131,137 | 1,173,003 | 3.7 | 943,629 | 983,357 | 4.2 |

Notes: The above figures are of the GIAJ's member insurers.

Miscellaneous Casualty Claims by Line (Apr. 1 - Dec. 31, 2019)

(in millions of yen & %)

| Class of Business | Direct Claims | | | Net Claims | | | | |
|---|----------------------|----------------------|-------------|----------------|----------------|-------------|-------|-----|
| | 3Q 2018 | 3Q 2019 | Growth Rate | 3Q 2018 | 3Q 2019 | Growth Rate | | |
| Burglary | 5,783 | 8,360 | 44.6 | 5,715 | 8,271 | 44.7 | | |
| Glass | 34 | 23 | -32.4 | 34 | 23 | -32.4 | | |
| Aviation | 2,320 | 1,977 | -14.8 | 9,819 | 10,693 | 8.9 | | |
| Windstorm & Flood | 0 | 0 | — | 84 | 53 | -36.9 | | |
| Guarantee | -383 | -211 | — | 8 | -135 | -1787.5 | | |
| Credit | 6,239 | 8,104 | 29.9 | 5,207 | 6,766 | 29.9 | | |
| Workers' Accident Compensation | Conventional type | 38,574 | 39,838 | 3.3 | 31,845 | 31,684 | -0.5 | |
| | Maturity-refund type | | 0 | — | | 0 | — | |
| | Sub-total | 38,574 | 39,838 | 3.3 | 31,845 | 31,684 | -0.5 | |
| Boiler & Turbo-set | 1,107 | 493 | -55.5 | 731 | 491 | -32.8 | | |
| Livestock | 2,274 | 9,337 | 310.6 | 2,067 | 7,391 | 257.6 | | |
| General Liability | 200,181 | 255,607 | 27.7 | 197,333 | 225,477 | 14.3 | | |
| Machinery & Erection | 11,969 | 10,505 | -12.2 | 13,153 | 10,453 | -20.5 | | |
| Shipowners' Liability for Passengers' Personal Accident | 92 | 185 | 101.1 | 92 | 185 | 101.1 | | |
| Contractors' All Risks | 12,968 | 17,385 | 34.1 | 12,749 | 15,121 | 18.6 | | |
| Atomic Energy | 8,200 | 0 | -100.0 | 4,461 | 317 | -92.9 | | |
| Movables Comprehensive | Conventional type | 62,118 | 64,917 | 4.5 | 56,975 | 58,261 | 2.3 | |
| | Maturity-refund type | 0 | | — | 0 | | — | |
| | Sub-total | 62,118 | 64,917 | 4.5 | 56,975 | 58,261 | 2.3 | |
| Miscellaneous Pecuniary Loss | Excl. Nursing Care | 122,140 | 117,535 | -3.8 | 39,802 | 40,522 | 1.8 | |
| | Nursing Care | Conventional type | 7,178 | 7,638 | 6.4 | 7,178 | 7,638 | 6.4 |
| | | Maturity-refund type | | 0 | — | | 0 | — |
| | Sub-total | 7,178 | 7,638 | 6.4 | 7,178 | 7,638 | 6.4 | |
| Sub-total | 129,321 | 125,176 | -3.2 | 46,984 | 48,162 | 2.5 | | |
| Life Reinsurance | | | | 53,760 | 55,703 | 3.6 | | |
| Pet Insurance | 19,251 | 24,462 | 27.1 | 20,177 | 25,766 | 27.7 | | |
| Conventional type (sub-total) | 500,099 | 566,198 | 13.2 | 461,258 | 504,739 | 9.4 | | |
| Maturity-refund type (sub-total) | 0 | 0 | — | 0 | 0 | — | | |
| Total | 500,099 | 566,198 | 13.2 | 461,258 | 504,739 | 9.4 | | |

Notes: The above figures are of the GIAJ's member insurers.