

## Statistics by Line (Apr. 1, 2010 - Mar. 31, 2011)

(in millions of yen & %)

Class of Business	Direct Premiums			Net Premiums			Direct Claims			Net Claims		
	4Q 2009	4Q 2010	Growth Rate	4Q 2009	4Q 2010	Growth Rate	4Q 2009	4Q 2010	Growth Rate	4Q 2009	4Q 2010	Growth Rate
Fire	1,398,189	1,315,875	- 5.9	1,054,132	1,007,338	-4.4	374,606	356,898	-4.7	398,525	366,528	-8.0
Marine	185,805	196,525	5.8	165,631	175,086	5.7	111,191	101,205	-9.0	100,707	90,708	-9.9
Inland Transit	62,590	60,790	-2.9	59,162	57,310	-3.1	25,437	28,261	11.1	25,423	27,559	8.4
Voluntary Automobile	3,413,500	3,431,368	0.5	3,426,637	3,456,389	0.9	2,176,101	2,216,405	1.9	2,187,809	2,231,745	2.0
Personal Accident	1,025,566	1,040,314	1.4	639,568	647,717	1.3	350,805	348,137	-0.8	343,487	342,265	-0.4
Micellaneous	892,174	896,566	0.5	826,385	818,851	-0.9	519,920	467,655	-10.1	537,866	480,937	-10.6
Compulsory Automobile Liability	805,834	806,334	0.1	799,543	808,254	1.1	795,450	791,484	-0.5	773,978	778,906	0.6
<b>Total</b>	<b>7,783,706</b>	<b>7,747,816</b>	<b>-0.5</b>	<b>6,971,114</b>	<b>6,970,994</b>	<b>- 0.0</b>	<b>4,353,561</b>	<b>4,310,089</b>	<b>-1.0</b>	<b>4,367,851</b>	<b>4,318,702</b>	<b>-1.1</b>

Notes: 1. The above figures are of the GIAJ's member insurers. Premiums written abroad are included.

2. Direct Premiums Written = Gross Direct Premiums (including the Savings Portion of Maturity-refund-type Insurance Premiums) - Various Returns other than Maturity Refunds (including return premiums for cancellation, no-claim returns, and return premiums resulting from the decrease of insurable risks)

Class of Business	Outward Reinsurance Net Premiums	Outward Reinsurance Net Claims	Inward Reinsurance Net Premiums	Inward Reinsurance Net Claims
Fire	419,977	44,289	308,198	53,920
Marine	70,491	42,646	49,054	32,147
Inland Transit	6,872	1,790	3,396	1,091
Voluntary Automobile	34,259	21,807	60,275	37,150
Personal Accident	31,657	13,974	14,046	8,106
Micellaneous	197,043	88,813	119,469	102,095
Compulsory Automobile Liability	548,492	791,484	550,412	778,906
<b>Total</b>	<b>1,308,837</b>	<b>1,004,846</b>	<b>1,104,895</b>	<b>1,013,458</b>

## Miscellaneous Casualty Premiums by Line (Apr. 1, 2010 - Mar. 31, 2011)

(in millions of yen & %)

Class of Business		Direct Premiums			Net Premiums			
		4Q 2009	4Q 2010	Growth Rate	4Q 2009	4Q 2010	Growth Rate	
Burglary		11,196	10,286	-8.1	11,054	10,178	-7.9	
Glass		915	820	-10.4	902	811	-10.1	
Aviation		20,700	19,503	-5.8	31,831	28,214	-11.4	
Windstorm & Flood		197	68	-65.5	444	337	-24.1	
Guarantee		10,908	10,343	-5.2	-891	6,764	—	
Credit		39,306	35,754	-9.0	29,900	25,929	-13.3	
Workers' Accident Compensation	Conventional type	53,296	48,890	-8.3	54,405	49,924	-8.2	
	Maturity-refund type	152	-24	-115.8	3	0	-100.0	
	(Excl. Savings Portion)	3	0	-100.0				
	Sub-total	53,450	48,866	-8.6	54,410	49,927	-8.2	
Boiler & Turbo-set		2,368	2,333	-1.5	2,071	2,092	1.0	
Livestock		2,940	2,926	-0.5	2,842	2,600	-8.5	
General Liability		474,757	474,877	0.0	466,106	467,205	0.2	
Machinery & Erection		32,317	31,273	-3.2	33,197	32,005	-3.6	
Shipowners' Liability for Passengers' Personal Accident		709	644	-9.2	707	640	-9.5	
Contractors' All Risks		36,231	32,121	-11.3	31,525	28,296	-10.2	
Atomic Energy		10,747	10,088	-6.1	8,859	6,933	-21.7	
Movables Comprehensive	Conventional type	86,359	82,254	-4.8	82,202	78,573	-4.4	
	Maturity-refund type			—			—	
	(Excl. Savings Portion)			—				
	Sub-total	86,359	82,254	-4.8	82,202	78,573	-4.4	
Miscellaneous Pecuniary Loss	Excl. Nursing Care		97,770	121,303	24.1	39,116	41,131	5.2
	Nursing Care	Conventional type	1,891	1,707	-9.7	1,891	1,707	-9.7
		Maturity-refund type	334	447	33.8	303	279	-7.9
		(Excl. Savings Portion)	303	279	-7.9			
		Sub-total	2,227	2,159	-3.1	2,197	1,992	-9.3
Sub-total		100,000	123,467	23.5	41,316	43,128	4.4	
Life Reinsurance					20,836	24,272	16.5	
Pet Insurance		8,980	10,858	20.9	8,980	10,858	20.9	
Conventional type (sub-total)		891,681	896,139	0.5	826,070	818,566	-0.9	
Maturity-refund type (sub-total)		489	424	-13.3	307	281	-8.5	
(Excl. Savings Portion)		307	281	-8.5				
<b>Total</b>		<b>892,174</b>	<b>896,566</b>	<b>0.5</b>	<b>826,385</b>	<b>818,851</b>	<b>-0.9</b>	

Note: The above figures are of the GIAJ's member insurers. Premiums written abroad are included.

## Miscellaneous Casualty Claims by Line (Apr. 1, 2010 - Mar. 31, 2011)

(in millions of yen & %)

Class of Business	Direct Claims			Net Claims				
	4Q 2009	4Q 2010	Growth Rate	4Q 2009	4Q 2010	Growth Rate		
Burglary	5,146	4,815	-6.4	5,130	4,793	-6.6		
Glass	197	180	-8.6	197	180	-8.6		
Aviation	4,009	3,253	-18.9	28,423	31,234	9.9		
Windstorm & Flood	24	8	-66.7	69	115	66.7		
Guarantee	74,807	33,289	-55.5	97,876	57,133	-41.6		
Credit	22,212	14,662	-34.0	18,386	12,633	-31.3		
Workers' Accident Compensation	Conventional type	22,659	20,301	-10.4	24,394	21,919	-10.1	
	Maturity-refund type			—			—	
	Sub-total	22,659	20,301	-10.4	24,394	21,919	-10.1	
Boiler & Turbo-set	1,225	738	-39.8	887	835	-5.9		
Livestock	2,856	1,201	-57.9	2,902	1,207	-58.4		
General Liability	227,738	223,413	-1.9	233,466	227,458	-2.6		
Machinery & Erection	15,404	15,411	0.0	15,806	15,509	-1.9		
Shipowners' Liability for Passengers' Personal Accident	73	75	2.7	73	75	2.7		
Contractors' All Risks	14,975	13,581	-9.3	14,035	13,217	-5.8		
Atomic Energy	0	49	—	128	284	121.9		
Movables Comprehensive	Conventional type	47,887	46,658	-2.6	47,739	46,636	-2.3	
	Maturity-refund type			—			—	
	Sub-total	47,887	46,658	-2.6	47,739	46,636	-2.3	
Miscellaneous Pecuniary Loss	Excl. Nursing Care	71,771	79,677	11.0	22,823	17,344	-24.0	
	Nursing Care	Conventional type	5,097	5,430	6.5	5,097	5,430	6.5
		Maturity-refund type			—			—
	Sub-total	5,097	5,430	6.5	5,097	5,430	6.5	
	Sub-total	76,875	85,112	10.7	27,926	22,779	-18.4	
Life Reinsurance				16,579	20,014	20.7		
Pet Insurance	3,766	4,829	28.2	3,766	4,829	28.2		
Conventional type (sub-total)	519,920	467,655	-10.1	537,866	480,937	-10.6		
Maturity-refund type (sub-total)			—			—		
<b>Total</b>	<b>519,920</b>	<b>467,655</b>	<b>-10.1</b>	<b>537,866</b>	<b>480,937</b>	<b>-10.6</b>		

Note: The above figures are of the GIAJ's member insurers. Premiums written abroad are included.

## Statistics by Line (Apr. 1, 2010 - Mar. 31, 2011)

(in millions of yen)

Class of Business		Outward Reinsurance Net Premiums	Outward Reinsurance Net Claims
Fire	Ordinary	196,952	26,700
	Monthly Payment	116	20
	Maturity-refund type	1,168	1
	Earthquake	221,729	17,561
	Sub-total	419,977	44,289
Marine	Hull	43,130	30,169
	Cargo	27,355	12,471
	Sub-total	70,491	42,646
Inland Transit		6,872	1,790
Voluntary Automobile	Conventional type	34,259	21,807
	Maturity-refund type		
	Sub-total	34,259	21,807
Personal Accident	Conventional type	31,653	13,974
	Maturity-refund type	4	
	Sub-total	31,657	13,974
Burglary		329	81
Glass		15	0
Aviation		30,598	6,231
Windstorm & Flood		74	
Guarantee		5,195	363
Credit		12,161	2,452
Workers' Accident Compensation	Conventional type	961	188
	Maturity-refund type		
	Sub-total	961	188
Boiler & Turbo-set		564	143
Livestock		1,045	243
General Liability		27,112	7,813
Machinery & Erection		4,527	2,762
Shipowners' Liability for Passengers' Personal Accident		2	
Contractors' All Risks		9,605	2,172
Atomic Energy		15,241	81
Movables Comprehensive	Conventional type	6,176	1,067
	Maturity-refund type		
	Sub-total	6,176	1,067
Miscellaneous Pecuniary Loss	Excl. Nursing Care	80,855	62,464
	Nursing Care	Conventional type	
		Maturity-refund type	
	Sub-total	80,855	62,464
Life Reinsurance		2,493	2,704
Pet Insurance			
Conventional type (sub-total)		197,043	88,813
Maturity-refund type (sub-total)			
Miscellaneous total		197,043	88,813
Compulsory Automobile Liability		548,492	791,484
<b>Total</b>		<b>1,308,837</b>	<b>1,004,846</b>

Note: The figures are the outward reinsurance net premiums written / net claims paid by our member general insurers including professional reinsurers.

## Statistics by Line (Apr. 1, 2010 - Mar. 31, 2011)

(in millions of yen)

Class of Business		Inward Reinsurance Net Premiums	Inward Reinsurance Net Claims
Fire		308,198	53,920
Marine	Hull	27,029	19,779
	Cargo	22,019	12,361
	Sub-total	49,054	32,147
Inland Transit		3,396	1,091
Voluntary Automobile		60,275	37,150
Personal Accident		14,046	8,106
Burglary		226	57
Glass		8	0
Aviation		39,312	34,212
Windstorm & Flood		344	107
Guarantee		1,614	24,210
Credit		2,339	425
Workers' Accident Compensation		2,002	1,807
Boiler & Turbo-set		324	240
Livestock		720	250
General Liability		19,440	11,860
Machinery & Erection		5,261	2,863
Shipowners' Liability for Passengers' Personal Accident		4	
Contractors' All Risks		5,787	1,811
Atomic Energy		12,084	314
Movables		2,500	1,048
Miscellaneous Pecuniary Loss		688	132
Life Reinsurance		26,766	22,719
Pet Insurance			
Miscellaneous total		119,469	102,095
Compulsory Automobile Liability		550,412	778,906
<b>Total</b>		<b>1,104,895</b>	<b>1,013,458</b>

Note: The figures are the inward reinsurance net premiums written / net claims paid by our member general insurers including professional reinsurers.