

## Statistics by Line (Apr. 1, 2011 - Mar. 31, 2012)

(in millions of yen & %)

Class of Business	Direct Premiums			Net Premiums			Direct Claims			Net Claims		
	4Q 2010	4Q 2011	Growth Rate	4Q 2010	4Q 2011	Growth Rate	4Q 2010	4Q 2011	Growth Rate	4Q 2010	4Q 2011	Growth Rate
Fire	1,315,875	1,377,306	4.7	1,007,338	1,032,508	2.5	356,898	2,296,870	543.6	366,528	1,537,698	319.5
Marine	196,525	194,860	-0.8	175,086	173,730	-0.8	101,205	123,596	22.1	90,708	108,168	19.2
Inland Transit	60,790	62,225	2.4	57,310	58,138	1.4	28,261	38,319	35.6	27,559	32,164	16.7
Voluntary Automobile	3,431,368	3,476,089	1.3	3,456,389	3,501,458	1.3	2,216,405	2,234,001	0.8	2,231,745	2,252,933	0.9
Personal Accident	1,040,314	1,067,749	2.6	647,717	661,840	2.2	348,137	348,257	0.0	342,265	341,808	-0.1
Micellaneous	896,566	922,273	2.9	818,851	826,369	0.9	467,655	488,831	4.5	480,937	449,771	-6.5
Compulsory Automobile Liability	806,334	891,712	10.6	808,254	862,038	6.7	791,484	801,485	1.3	778,906	783,171	0.5
<b>Total</b>	<b>7,747,816</b>	<b>7,992,256</b>	<b>3.2</b>	<b>6,970,994</b>	<b>7,116,133</b>	<b>2.1</b>	<b>4,310,089</b>	<b>6,331,400</b>	<b>46.9</b>	<b>4,318,702</b>	<b>5,505,758</b>	<b>27.5</b>

Notes: 1. The above figures are of the GIAJ's member insurers.

2. Direct Premiums Written = Gross Direct Premiums (including the Savings Portion of Maturity-refund-type Insurance Premiums) - Various Returns other than Maturity Refunds (including return premiums for cancellation, no-claim returns, and return premiums resulting from the decrease of insurable risks)

Class of Business	Outward Reinsurance Net Premiums	Outward Reinsurance Net Claims	Inward Reinsurance Net Premiums	Inward Reinsurance Net Claims
Fire	491,275	2,653,997	332,923	1,894,827
Marine	74,567	63,010	53,443	47,583
Inland Transit	7,610	9,268	3,523	3,114
Voluntary Automobile	18,489	15,600	43,968	34,531
Personal Accident	32,088	14,474	15,151	8,028
Micellaneous	210,355	111,715	114,961	72,652
Compulsory Automobile Liability	636,443	801,485	606,768	783,171
<b>Total</b>	<b>1,470,869</b>	<b>3,669,589</b>	<b>1,170,776</b>	<b>2,843,948</b>

## Miscellaneous Casualty Premiums by Line (Apr. 1, 2011 - Mar. 31, 2012)

(in millions of yen & %)

Class of Business		Direct Premiums			Net Premiums			
		4Q 2010	4Q 2011	Growth Rate	4Q 2010	4Q 2011	Growth Rate	
Burglary		10,286	9,856	-4.2	10,178	9,791	-3.8	
Glass		820	791	-3.5	811	785	-3.2	
Aviation		19,503	16,845	-13.6	28,214	24,406	-13.5	
Windstorm & Flood		68	58	-14.7	337	214	-36.5	
Guarantee		10,343	10,600	2.5	6,764	-3,521	-152.1	
Credit		35,754	34,973	-2.2	25,929	25,091	-3.2	
Workers' Accident Compensation	Conventional type	48,890	48,493	-0.8	49,924	49,546	-0.8	
	Maturity-refund type	-24	15	—	0	0	—	
	(Excl. Savings Portion)	0	0	—				
	Sub-total	48,866	48,510	-0.7	49,927	49,546	-0.8	
Boiler & Turbo-set		2,333	2,295	-1.6	2,092	1,993	-4.7	
Livestock		2,926	3,102	6.0	2,600	2,920	12.3	
General Liability		474,877	476,378	0.3	467,205	470,427	0.7	
Machinery & Erection		31,273	30,661	-2.0	32,005	32,858	2.7	
Shipowners' Liability for Passengers' Personal Accident		644	639	-0.8	640	640	0.0	
Contractors' All Risks		32,121	36,346	13.2	28,296	30,887	9.2	
Atomic Energy		10,088	8,602	-14.7	6,933	7,556	9.0	
Movables Comprehensive	Conventional type	82,254	82,485	0.3	78,573	78,381	-0.2	
	Maturity-refund type			—			—	
	(Excl. Savings Portion)			—				
	Sub-total	82,254	82,485	0.3	78,573	78,381	-0.2	
Miscellaneous Pecuniary Loss	Excl. Nursing Care		121,303	141,442	16.6	41,131	44,152	7.3
	Nursing Care	Conventional type	1,707	988	-42.1	1,707	988	-42.1
		Maturity-refund type	447	748	67.3	279	255	-8.6
		(Excl. Savings Portion)	279	255	-8.6			
	Sub-total		2,159	1,739	-19.5	1,992	1,248	-37.3
Sub-total		123,467	143,187	16.0	43,128	45,403	5.3	
Life Reinsurance					24,272	32,037	32.0	
Pet Insurance		10,858	16,872	55.4	10,858	16,872	55.4	
Conventional type (sub-total)		896,139	921,503	2.8	818,566	826,112	0.9	
Maturity-refund type (sub-total)		424	765	80.4	281	255	-9.3	
(Excl. Savings Portion)		281	255	-9.3				
<b>Total</b>		<b>896,566</b>	<b>922,273</b>	<b>2.9</b>	<b>818,851</b>	<b>826,369</b>	<b>0.9</b>	

Note: The above figures are of the GIAJ's member insurers.

## Miscellaneous Casualty Claims by Line (Apr. 1, 2011 - Mar. 31, 2012)

(in millions of yen & %)

Class of Business		Direct Claims			Net Claims			
		4Q 2010	4Q 2011	Growth Rate	4Q 2010	4Q 2011	Growth Rate	
Burglary		4,815	4,177	-13.3	4,793	4,147	-13.5	
Glass		180	171	-5.0	180	171	-5.0	
Aviation		3,253	6,515	100.3	31,234	22,148	-29.1	
Windstorm & Flood		8	1	-87.5	115	122	6.1	
Guarantee		33,289	13,443	-59.6	57,133	9,898	-82.7	
Credit		14,662	13,271	-9.5	12,633	11,437	-9.5	
Workers' Accident Compensation	Conventional type	20,301	19,809	-2.4	21,919	21,214	-3.2	
	Maturity-refund type			—			—	
	Sub-total	20,301	19,809	-2.4	21,919	21,214	-3.2	
Boiler & Turbo-set		738	569	-22.9	835	554	-33.7	
Livestock		1,201	1,336	11.2	1,207	1,180	-2.2	
General Liability		223,413	241,213	8.0	227,458	235,249	3.4	
Machinery & Erection		15,411	16,864	9.4	15,509	14,618	-5.7	
Shipowners' Liability for Passengers' Personal Accident		75	48	-36.0	75	48	-36.0	
Contractors' All Risks		13,581	17,238	26.9	13,217	16,967	28.4	
Atomic Energy		49	25	-49.0	284	461	62.3	
Movables Comprehensive	Conventional type	46,658	53,698	15.1	46,636	52,069	11.6	
	Maturity-refund type			—			—	
	Sub-total	46,658	53,698	15.1	46,636	52,069	11.6	
Miscellaneous Pecuniary Loss	Excl. Nursing Care		79,677	85,698	7.6	17,344	19,005	9.6
	Nursing Care	Conventional type	5,430	6,326	16.5	5,430	6,326	16.5
		Maturity-refund type			—			—
		Sub-total	5,430	6,326	16.5	5,430	6,326	16.5
	Sub-total		85,112	92,027	8.1	22,779	25,335	11.2
Life Reinsurance					20,014	25,719	28.5	
Pet Insurance		4,829	8,356	73.0	4,829	8,356	73.0	
Conventional type (sub-total)		467,655	488,831	4.5	480,937	449,771	-6.5	
Maturity-refund type (sub-total)				—			—	
<b>Total</b>		<b>467,655</b>	<b>488,831</b>	<b>4.5</b>	<b>480,937</b>	<b>449,771</b>	<b>-6.5</b>	

Note: The above figures are of the GIAJ's member insurers.

## Statistics by Line (Apr. 1, 2011 - Mar. 31, 2012)

(in millions of yen)

Class of Business		Outward Reinsurance Net Premiums	Outward Reinsurance Net Claims
Fire	Ordinary	239,687	416,099
	Monthly Payment	-57	0
	Maturity-refund type	925	30
	Earthquake	250,707	2,237,859
	Sub-total	491,275	2,653,997
Marine	Hull	44,806	40,003
	Cargo	29,758	23,001
	Sub-total	74,567	63,010
Inland Transit		7,610	9,268
Voluntary Automobile	Conventional type	18,489	15,600
	Maturity-refund type		
	Sub-total	18,489	15,600
Personal Accident	Conventional type	32,084	14,474
	Maturity-refund type	3	
	Sub-total	32,088	14,474
Burglary		294	60
Glass		13	0
Aviation		25,151	8,930
Windstorm & Flood		177	-22
Guarantee		5,978	362
Credit		12,291	2,333
Workers' Accident Compensation	Conventional type	864	214
	Maturity-refund type		
	Sub-total	864	214
Boiler & Turbo-set		542	64
Livestock		1,098	563
General Liability		27,695	17,917
Machinery & Erection		4,219	4,975
Shipowners' Liability for Passengers' Personal Accident		2	
Contractors' All Risks		10,634	2,644
Atomic Energy		12,735	40
Movables Comprehensive	Conventional type	6,697	3,001
	Maturity-refund type		
	Sub-total	6,697	3,001
Miscellaneous Pecuniary Loss	Excl. Nursing Care		97,955
	Nursing Care	Conventional type	
		Maturity-refund type	
		Sub-total	
Sub-total		97,955	66,855
Life Reinsurance		3,932	3,730
Pet Insurance			
Conventional type (sub-total)			
Maturity-refund type (sub-total)		210,355	111,715
Miscellaneous total		210,355	111,715
Compulsory Automobile Liability		636,443	801,485
<b>Total</b>		<b>1,470,869</b>	<b>3,669,589</b>

Note: The figures are the outward reinsurance net premiums written / net claims paid by GIAJ's member general insurers including professional reinsurers.

## Statistics by Line (Apr. 1, 2011 - Mar. 31, 2012)

(in millions of yen)

Class of Business		Inward Reinsurance Net Premiums	Inward Reinsurance Net Claims
Fire		332,923	1,894,827
Marine	Hull	29,394	24,394
	Cargo	24,041	23,182
	Sub-total	53,443	47,583
Inland Transit		3,523	3,114
Voluntary Automobile		43,968	34,531
Personal Accident		15,151	8,028
Burglary		233	29
Glass		11	0
Aviation		32,714	24,565
Windstorm & Flood		334	98
Guarantee		-8,142	-3,183
Credit		2,413	503
Workers' Accident Compensation		1,927	1,618
Boiler & Turbo-set		242	50
Livestock		917	408
General Liability		21,750	11,953
Machinery & Erection		6,418	2,732
Shipowners' Liability for Passengers' Personal Accident		7	
Contractors' All Risks		5,174	2,372
Atomic Energy		11,687	475
Movables Comprehensive		2,596	1,375
Miscellaneous Pecuniary Loss		669	167
Life Reinsurance		35,970	29,450
Pet Insurance			
Miscellaneous total		114,961	72,652
Compulsory Automobile Liability		606,768	783,171
<b>Total</b>		<b>1,170,776</b>	<b>2,843,948</b>

Note: The figures are the inward reinsurance net premiums written / net claims paid by GIAJ's member general insurers including professional reinsurers.