

Statistics by Line (Apr. 1, 2012 - Mar. 31, 2013)

(in millions of yen & %)

| Class of Business | Direct Premiums | | | Net Premiums | | | Direct Claims | | | Net Claims | | |
|---------------------------------|------------------|------------------|-------------|------------------|------------------|-------------|------------------|------------------|--------------|------------------|------------------|--------------|
| | 4Q 2011 | 4Q 2012 | Growth Rate | 4Q 2011 | 4Q 2012 | Growth Rate | 4Q 2011 | 4Q 2012 | Growth Rate | 4Q 2011 | 4Q 2012 | Growth Rate |
| Fire | 1,377,306 | 1,413,374 | 2.6 | 1,032,508 | 1,071,890 | 3.8 | 2,296,870 | 924,702 | -59.7 | 1,537,698 | 818,865 | -46.7 |
| Marine | 194,860 | 197,872 | 1.5 | 173,730 | 175,147 | 0.8 | 123,596 | 116,136 | -6.0 | 108,168 | 104,449 | -3.4 |
| Inland Transit | 62,225 | 63,159 | 1.5 | 58,138 | 58,592 | 0.8 | 38,319 | 27,455 | -28.4 | 32,164 | 26,101 | -18.9 |
| Voluntary Automobile | 3,476,089 | 3,592,707 | 3.4 | 3,501,458 | 3,614,716 | 3.2 | 2,234,001 | 2,213,972 | -0.9 | 2,252,933 | 2,233,775 | -0.9 |
| Personal Accident | 1,067,749 | 1,029,505 | -3.6 | 661,840 | 678,049 | 2.4 | 348,257 | 347,645 | -0.2 | 341,808 | 343,056 | 0.4 |
| Miscellaneous | 922,273 | 964,808 | 4.6 | 826,369 | 854,719 | 3.4 | 488,831 | 491,890 | 0.6 | 449,771 | 459,052 | 2.1 |
| Compulsory Automobile Liability | 891,712 | 930,807 | 4.4 | 862,038 | 918,644 | 6.6 | 801,485 | 796,363 | -0.6 | 783,171 | 789,544 | 0.8 |
| Total | 7,992,256 | 8,192,275 | 2.5 | 7,116,133 | 7,371,805 | 3.6 | 6,331,400 | 4,918,204 | -22.3 | 5,505,758 | 4,774,891 | -13.3 |

Notes: 1. The above figures are of the GIAJ's member insurers.

2. Direct Premiums Written = Gross Direct Premiums (including the Savings Portion of Maturity-refund-type Insurance Premiums) - Various Returns other than Maturity Refunds (including return premiums for cancellation, no-claim returns, and return premiums resulting from the decrease of insurable risks)

| Class of Business | Outward Reinsurance Net Premiums | Outward Reinsurance Net Claims | Inward Reinsurance Net Premiums | Inward Reinsurance Net Claims |
|---------------------------------|----------------------------------|--------------------------------|---------------------------------|-------------------------------|
| Fire | 555,648 | 367,400 | 380,129 | 261,568 |
| Marine | 78,276 | 75,263 | 55,552 | 63,578 |
| Inland Transit | 8,188 | 2,587 | 3,622 | 1,236 |
| Voluntary Automobile | 20,763 | 11,951 | 42,772 | 31,753 |
| Personal Accident | 25,980 | 13,513 | 17,667 | 8,923 |
| Miscellaneous | 240,278 | 123,615 | 130,192 | 90,779 |
| Compulsory Automobile Liability | 665,156 | 796,363 | 652,992 | 789,544 |
| Total | 1,594,331 | 1,390,732 | 1,282,965 | 1,247,422 |

Miscellaneous Casualty Premiums by Line (Apr. 1, 2012 - Mar. 31, 2013)

(in millions of yen & %)

| Class of Business | | Direct Premiums | | | Net Premiums | | | |
|---|-------------------------|-------------------------|----------------|-------------|----------------|----------------|-------------|--------|
| | | 4Q 2011 | 4Q 2012 | Growth Rate | 4Q 2011 | 4Q 2012 | Growth Rate | |
| Burglary | | 9,856 | 9,283 | -5.8 | 9,791 | 9,146 | -6.6 | |
| Glass | | 791 | 758 | -4.2 | 785 | 742 | -5.5 | |
| Aviation | | 16,845 | 14,506 | -13.9 | 24,406 | 22,987 | -5.8 | |
| Windstorm & Flood | | 58 | 58 | 0.0 | 214 | 203 | -5.1 | |
| Guarantee | | 10,600 | 11,622 | 9.6 | -3,521 | 6,723 | — | |
| Credit | | 34,973 | 33,165 | -5.2 | 25,091 | 23,386 | -6.8 | |
| Workers' Accident Compensation | Conventional type | 48,493 | 57,288 | 18.1 | 49,546 | 58,633 | 18.3 | |
| | Maturity-refund type | 15 | 8 | -46.7 | 0 | 0 | — | |
| | (Excl. Savings Portion) | 0 | 0 | — | | | | |
| | Sub-total | 48,510 | 57,296 | 18.1 | 49,546 | 58,633 | 18.3 | |
| Boiler & Turbo-set | | 2,295 | 2,381 | 3.7 | 1,993 | 1,961 | -1.6 | |
| Livestock | | 3,102 | 3,089 | -0.4 | 2,920 | 2,877 | -1.5 | |
| General Liability | | 476,378 | 489,241 | 2.7 | 470,427 | 479,891 | 2.0 | |
| Machinery & Erection | | 30,661 | 30,976 | 1.0 | 32,858 | 32,479 | -1.2 | |
| Shipowners' Liability for Passengers' Personal Accident | | 639 | 609 | -4.7 | 640 | 608 | -5.0 | |
| Contractors' All Risks | | 36,346 | 39,923 | 9.8 | 30,887 | 31,557 | 2.2 | |
| Atomic Energy | | 8,602 | 5,761 | -33.0 | 7,556 | 5,538 | -26.7 | |
| Movables Comprehensive | Conventional type | 82,485 | 81,276 | -1.5 | 78,381 | 76,337 | -2.6 | |
| | Maturity-refund type | | | — | | | — | |
| | (Excl. Savings Portion) | | | — | | | | |
| | Sub-total | 82,485 | 81,276 | -1.5 | 78,381 | 76,337 | -2.6 | |
| Miscellaneous Pecuniary Loss | Excl. Nursing Care | | 141,442 | 164,941 | 16.6 | 44,152 | 48,829 | 10.6 |
| | Nursing Care | Conventional type | 988 | -464 | -147.0 | 988 | -464 | -147.0 |
| | | Maturity-refund type | 748 | 240 | -67.9 | 255 | 246 | -3.5 |
| | | (Excl. Savings Portion) | 255 | 246 | -3.5 | | | |
| | Sub-total | 1,739 | -225 | -112.9 | 1,248 | -217 | -117.4 | |
| Sub-total | | 143,187 | 164,719 | 15.0 | 45,403 | 48,613 | 7.1 | |
| Life Reinsurance | | | | | 32,037 | 32,885 | 2.6 | |
| Pet Insurance | | 16,872 | 20,065 | 18.9 | 16,872 | 20,065 | 18.9 | |
| Conventional type (sub-total) | | 921,503 | 964,556 | 4.7 | 826,112 | 854,469 | 3.4 | |
| Maturity-refund type (sub-total) | | 765 | 250 | -67.3 | 255 | 246 | -3.5 | |
| (Excl. Savings Portion) | | 255 | 246 | -3.5 | | | | |
| Total | | 922,273 | 964,808 | 4.6 | 826,369 | 854,719 | 3.4 | |

Note: The above figures are of the GIAJ's member insurers.

Miscellaneous Casualty Claims by Line (Apr. 1, 2012 - Mar. 31, 2013)

(in millions of yen & %)

| Class of Business | | Direct Claims | | | Net Claims | | | |
|---|----------------------|----------------------|----------------|-------------|----------------|----------------|-------------|------|
| | | 4Q 2011 | 4Q 2012 | Growth Rate | 4Q 2011 | 4Q 2012 | Growth Rate | |
| Burglary | | 4,177 | 3,778 | -9.6 | 4,147 | 3,712 | -10.5 | |
| Glass | | 171 | 150 | -12.3 | 171 | 151 | -11.7 | |
| Aviation | | 6,515 | 2,646 | -59.4 | 22,148 | 16,693 | -24.6 | |
| Windstorm & Flood | | 1 | 4 | 300.0 | 122 | 47 | -61.5 | |
| Guarantee | | 13,443 | 5,058 | -62.4 | 9,898 | 10,993 | 11.1 | |
| Credit | | 13,271 | 10,471 | -21.1 | 11,437 | 8,543 | -25.3 | |
| Workers' Accident Compensation | Conventional type | 19,809 | 20,946 | 5.7 | 21,214 | 22,401 | 5.6 | |
| | Maturity-refund type | | | — | | | — | |
| | Sub-total | 19,809 | 20,946 | 5.7 | 21,214 | 22,401 | 5.6 | |
| Boiler & Turbo-set | | 569 | 1,054 | 85.2 | 554 | 1,038 | 87.4 | |
| Livestock | | 1,336 | 1,498 | 12.1 | 1,180 | 1,526 | 29.3 | |
| General Liability | | 241,213 | 223,184 | -7.5 | 235,249 | 228,739 | -2.8 | |
| Machinery & Erection | | 16,864 | 15,778 | -6.4 | 14,618 | 17,405 | 19.1 | |
| Shipowners' Liability for Passengers' Personal Accident | | 48 | 229 | 377.1 | 48 | 229 | 377.1 | |
| Contractors' All Risks | | 17,238 | 38,729 | 124.7 | 16,967 | 25,992 | 53.2 | |
| Atomic Energy | | 25 | 2 | -91.6 | 461 | 481 | 4.4 | |
| Movables Comprehensive | Conventional type | 53,698 | 51,076 | -4.9 | 52,069 | 50,078 | -3.8 | |
| | Maturity-refund type | | | — | | | — | |
| | Sub-total | 53,698 | 51,076 | -4.9 | 52,069 | 50,078 | -3.8 | |
| Miscellaneous Pecuniary Loss | Excl. Nursing Care | | 85,698 | 99,164 | 15.7 | 19,005 | 23,292 | 22.6 |
| | Nursing Care | Conventional type | 6,326 | 7,228 | 14.3 | 6,326 | 7,228 | 14.3 |
| | | Maturity-refund type | | | — | | | — |
| | | Sub-total | 6,326 | 7,228 | 14.3 | 6,326 | 7,228 | 14.3 |
| | Sub-total | | 92,027 | 106,396 | 15.6 | 25,335 | 30,526 | 20.5 |
| Life Reinsurance | | | | | 25,719 | 29,598 | 15.1 | |
| Pet Insurance | | 8,356 | 10,825 | 29.5 | 8,356 | 10,825 | 29.5 | |
| Conventional type (sub-total) | | 488,831 | 491,890 | 0.6 | 449,771 | 459,052 | 2.1 | |
| Maturity-refund type (sub-total) | | | | — | | | — | |
| Total | | 488,831 | 491,890 | 0.6 | 449,771 | 459,052 | 2.1 | |

Note: The above figures are of the GIAJ's member insurers.

Statistics by Line (Apr. 1, 2012 - Mar. 31, 2013)

(in millions of yen)

| Class of Business | | Outward Reinsurance Net Premiums | Outward Reinsurance Net Claims | |
|---|----------------------|----------------------------------|--------------------------------|--------|
| Fire | Ordinary | 290,959 | 302,789 | |
| | Monthly Payment | -2 | 0 | |
| | Maturity-refund type | 1,135 | 19 | |
| | Earthquake | 263,549 | 64,585 | |
| | Sub-total | 555,648 | 367,400 | |
| Marine | Hull | 46,887 | 31,250 | |
| | Cargo | 31,384 | 44,007 | |
| | Sub-total | 78,276 | 75,263 | |
| Inland Transit | | 8,188 | 2,587 | |
| Voluntary Automobile | Conventional type | 20,763 | 11,951 | |
| | Maturity-refund type | | | |
| | Sub-total | 20,763 | 11,951 | |
| Personal Accident | Conventional type | 25,980 | 13,513 | |
| | Maturity-refund type | 0 | | |
| | Sub-total | 25,980 | 13,513 | |
| Burglary | | 353 | 110 | |
| Glass | | 33 | 0 | |
| Aviation | | 21,052 | 2,615 | |
| Windstorm & Flood | | 157 | 42 | |
| Guarantee | | 6,119 | 353 | |
| Credit | | 12,276 | 2,559 | |
| Workers' Accident Compensation | Conventional type | 1,021 | 158 | |
| | Maturity-refund type | | | |
| | Sub-total | 1,021 | 158 | |
| Boiler & Turbo-set | | 664 | 66 | |
| Livestock | | 1,122 | 468 | |
| General Liability | | 32,838 | 10,479 | |
| Machinery & Erection | | 4,994 | 1,287 | |
| Shipowners' Liability for Passengers' Personal Accident | | 3 | | |
| Contractors' All Risks | | 14,544 | 16,577 | |
| Atomic Energy | | 8,498 | 2 | |
| Movables Comprehensive | Conventional type | 7,781 | 1,783 | |
| | Maturity-refund type | | | |
| | Sub-total | 7,781 | 1,783 | |
| Miscellaneous Pecuniary Loss | Excl. Nursing Care | | 117,382 | 76,082 |
| | Nursing Care | Conventional type | | |
| | | Maturity-refund type | | |
| | | Sub-total | | |
| | Sub-total | | 117,382 | 76,082 |
| Life Reinsurance | | 11,367 | 10,989 | |
| Pet Insurance | | | | |
| Conventional type (sub-total) | | | | |
| Maturity-refund type (sub-total) | | 240,278 | 123,615 | |
| Miscellaneous total | | 240,278 | 123,615 | |
| Compulsory Automobile Liability | | 665,156 | 796,363 | |
| Total | | 1,594,331 | 1,390,732 | |

Note: The figures are the outward reinsurance net premiums written / net claims paid by GIAJ's member general insurers including professional reinsurers.

Statistics by Line (Apr. 1, 2012 - Mar. 31, 2013)

(in millions of yen)

| Class of Business | | Inward Reinsurance Net Premiums | Inward Reinsurance Net Claims |
|---|-----------|---------------------------------------|-------------------------------------|
| Fire | | 380,129 | 261,568 |
| Marine | Hull | 29,503 | 20,507 |
| | Cargo | 26,040 | 43,064 |
| | Sub-total | 55,552 | 63,578 |
| Inland Transit | | 3,622 | 1,236 |
| Voluntary Automobile | | 42,772 | 31,753 |
| Personal Accident | | 17,667 | 8,923 |
| Burglary | | 219 | 43 |
| Glass | | 18 | 0 |
| Aviation | | 29,538 | 16,658 |
| Windstorm & Flood | | 303 | 84 |
| Guarantee | | 1,221 | 6,289 |
| Credit | | 2,500 | 634 |
| Workers' Accident Compensation | | 2,370 | 1,613 |
| Boiler & Turbo-set | | 244 | 52 |
| Livestock | | 910 | 497 |
| General Liability | | 23,491 | 16,039 |
| Machinery & Erection | | 6,501 | 2,913 |
| Shipowners' Liability for Passengers' Personal Accident | | 6 | |
| Contractors' All Risks | | 6,180 | 3,843 |
| Atomic Energy | | 8,272 | 481 |
| Movables Comprehensive | | 2,846 | 790 |
| Miscellaneous Pecuniary Loss | | 1,275 | 216 |
| Life Reinsurance | | 44,253 | 40,588 |
| Pet Insurance | | | |
| Miscellaneous total | | 130,192 | 90,779 |
| Compulsory Automobile Liability | | 652,992 | 789,544 |
| Total | | 1,282,965 | 1,247,422 |

Note: The figures are the inward reinsurance net premiums written / net claims paid by GIAJ's member general insurers including professional reinsurers.