

## Statistics by Line (April 1, 2014 - March 31, 2015)

(in millions of yen & %)

Class of Business	Direct Premiums			Net Premiums			Direct Claims			Net Claims		
	4Q 2013	4Q 2014	Growth Rate	4Q 2013	4Q 2014	Growth Rate	4Q 2013	4Q 2014	Growth Rate	4Q 2013	4Q 2014	Growth Rate
Fire	1,452,324	1,514,817	4.3	1,146,888	1,239,719	8.1	635,732	727,739	14.5	671,305	728,242	8.5
Marine	216,662	222,671	2.8	194,205	206,360	6.3	126,314	113,337	-10.3	113,000	109,140	-3.4
Inland Transit	64,386	64,179	-0.3	59,671	59,376	-0.5	24,216	28,963	19.6	23,779	28,030	17.9
Voluntary Automobile	3,750,511	3,863,948	3.0	3,764,820	3,876,848	3.0	2,137,113	2,117,638	-0.9	2,154,111	2,130,773	-1.1
Personal Accident	1,013,391	1,037,300	2.4	687,210	701,420	2.1	351,482	345,982	-1.6	354,664	353,461	-0.3
Miscellaneous	1,048,629	1,089,836	3.9	921,776	978,976	6.2	512,807	540,723	5.4	462,058	484,921	4.9
Compulsory Automobile Liability	1,022,883	1,028,895	0.6	996,660	1,020,307	2.4	804,370	793,094	-1.4	781,279	770,819	-1.3
<b>Total</b>	<b>8,568,830</b>	<b>8,821,694</b>	<b>3.0</b>	<b>7,771,280</b>	<b>8,083,062</b>	<b>4.0</b>	<b>4,592,081</b>	<b>4,667,515</b>	<b>1.6</b>	<b>4,560,253</b>	<b>4,605,440</b>	<b>1.0</b>

Notes: 1. The above figures are of the GIAJ's member insurers.

2. Direct Premiums Written = Gross Direct Premiums (including the Savings Portion of Maturity-refund-type Insurance Premiums) - Various Returns other than Maturity Refunds (including return premiums for cancellation, no-claim returns, and return premiums resulting from the decrease of insurable risks)

Class of Business	Outward Reinsurance Net Premiums	Outward Reinsurance Net Claims	Inward Reinsurance Net Premiums	Inward Reinsurance Net Claims
Fire	637,432	158,898	493,982	159,408
Marine	89,100	44,876	72,791	40,679
Inland Transit	7,516	1,589	2,717	660
Voluntary Automobile	32,939	21,351	45,838	34,489
Personal Accident	27,573	10,042	22,053	17,522
Miscellaneous	291,844	154,291	180,892	98,492
Compulsory Automobile Liability	776,265	793,094	767,677	770,819
<b>Total</b>	<b>1,862,712</b>	<b>1,184,178</b>	<b>1,585,989</b>	<b>1,122,105</b>

## Miscellaneous Casualty Premiums by Line (April 1, 2014 - March 31, 2015)

(in millions of yen & %)

Class of Business		Direct Premiums			Net Premiums			
		4Q 2013	4Q 2014	Growth Rate	4Q 2013	4Q 2014	Growth Rate	
Burglary		9,200	9,359	1.7	9,062	9,292	2.5	
Glass		717	682	-4.9	706	677	-4.1	
Aviation		16,152	13,764	-14.8	24,829	25,577	3.0	
Windstorm & Flood		61	39	-36.1	183	168	-8.2	
Guarantee		12,513	11,628	-7.1	2,865	5,428	89.5	
Credit		31,318	30,865	-1.4	21,847	20,906	-4.3	
Workers' Accident Compensation	Conventional type	61,908	56,330	-9.0	64,142	60,023	-6.4	
	Maturity-refund type	2	-6	-400.0	0	0	—	
	(Excl. Savings Portion)	0	0	—				
	Sub-total	61,912	56,324	-9.0	64,142	60,023	-6.4	
Boiler & Turbo-set		2,197	2,185	-0.5	1,848	1,841	-0.4	
Livestock		3,488	3,792	8.7	3,142	3,561	13.3	
General Liability		517,299	523,217	1.1	507,678	519,027	2.2	
Machinery & Erection		30,489	33,440	9.7	32,830	35,863	9.2	
Shipowners' Liability for Passengers' Personal Accident		602	622	3.3	603	619	2.7	
Contractors' All Risks		42,857	48,722	13.7	37,062	42,974	16.0	
Atomic Energy		4,557	4,243	-6.9	5,536	5,439	-1.8	
Movables Comprehensive	Conventional type	83,972	91,156	8.6	78,276	86,633	10.7	
	Maturity-refund type	—	—	—	—	—	—	
	(Excl. Savings Portion)	—	—	—	—	—	—	
	Sub-total	83,972	91,156	8.6	78,276	86,633	10.7	
Miscellaneous Pecuniary Loss	Excl. Nursing Care	206,942	230,461	11.4	62,215	74,663	20.0	
	Nursing Care	Conventional type	115	41	-64.3	115	41	-64.3
		Maturity-refund type	314	115	-63.4	216	200	-7.4
		(Excl. Savings Portion)	216	200	-7.4			
	Sub-total	430	156	-63.7	336	246	-26.8	
Sub-total	207,374	230,618	11.2	62,552	74,906	19.7		
Life Reinsurance					44,685	56,275	25.9	
Pet Insurance		23,844	29,107	22.1	23,844	29,681	24.5	
Conventional type (sub-total)		1,048,310	1,089,726	4.0	921,557	978,773	6.2	
Maturity-refund type (sub-total)		317	109	-65.6	216	200	-7.4	
(Excl. Savings Portion)		216	200	-7.4				
<b>Total</b>		<b>1,048,629</b>	<b>1,089,836</b>	<b>3.9</b>	<b>921,776</b>	<b>978,976</b>	<b>6.2</b>	

Note: The above figures are of the GIAJ's member insurers.

## Miscellaneous Casualty Claims by Line (April 1, 2014 - March 31, 2015)

(in millions of yen & %)

Class of Business			Direct Claims			Net Claims		
			4Q 2013	4Q 2014	Growth Rate	4Q 2013	4Q 2014	Growth Rate
Burglary			3,576	4,056	13.4	3,528	4,055	14.9
Glass			141	130	-7.8	141	131	-7.1
Aviation			2,408	2,921	21.3	13,487	15,435	14.4
Windstorm & Flood			4	11	175.0	212	63	-70.3
Guarantee			3,539	1,745	-50.7	5,262	△773	-114.7
Credit			9,510	8,733	-8.2	7,856	6,893	-12.3
Workers' Accident Compensation	Conventional type		21,747	19,299	-11.3	23,223	21,082	-9.2
	Maturity-refund type				—			—
	Sub-total		21,747	19,299	-11.3	23,223	21,082	-9.2
Boiler & Turbo-set			422	558	32.2	367	432	17.7
Livestock			2,116	2,113	-0.1	2,040	1,947	-4.6
General Liability			231,412	236,775	2.3	234,751	235,830	0.5
Machinery & Erection			20,531	15,236	-25.8	19,594	17,472	-10.8
Shipowners' Liability for Passengers' Personal Accident			74	45	-39.2	74	45	-39.2
Contractors' All Risks			29,685	25,235	-15.0	23,244	23,053	-0.8
Atomic Energy			0	1	—	1,147	336	-70.7
Movables Comprehensive	Conventional type		43,864	43,857	0.0	43,764	43,128	-1.5
	Maturity-refund type				—		0	—
	Sub-total		43,864	43,857	0.0	43,764	43,128	-1.5
Miscellaneous Pecuniary Loss	Excl. Nursing Care		123,762	157,107	26.9	27,782	47,170	69.8
	Nursing Care	Conventional type	7,385	8,177	10.7	7,385	8,177	10.7
		Maturity-refund type			—			—
		Sub-total	7,385	8,177	10.7	7,385	8,177	10.7
	Sub-total		131,153	165,288	26.0	35,173	55,350	57.4
Life Reinsurance						35,552	45,553	28.1
Pet Insurance			12,556	14,656	16.7	12,556	14,817	18.0
Conventional type (sub-total)			512,807	540,723	5.4	462,058	484,921	4.9
Maturity-refund type (sub-total)					—			—
<b>Total</b>			<b>512,807</b>	<b>540,723</b>	<b>5.4</b>	<b>462,058</b>	<b>484,921</b>	<b>4.9</b>

Note: The above figures are of the GIAJ's member insurers.

## Statistics by Line (April 1, 2014 - March 31, 2015)

(in millions of yen)

Class of Business		Outward Reinsurance Net Premiums	Outward Reinsurance Net Claims
Fire	Ordinary	315,756	143,077
	Monthly Payment	0	
	Maturity-refund type	645	112
	Earthquake	321,021	15,700
	Sub-total	637,432	158,898
Marine	Hull	52,625	25,011
	Cargo	36,472	19,858
	Sub-total	89,100	44,876
Inland Transit		7,516	1,589
Voluntary Automobile	Conventional type	32,939	21,351
	Maturity-refund type		
	Sub-total	32,939	21,351
Personal Accident	Conventional type	27,572	10,042
	Maturity-refund type	0	
	Sub-total	27,573	10,042
Burglary		286	175
Glass		10	0
Aviation		19,801	2,947
Windstorm & Flood		286	215
Guarantee		7,355	149
Credit		12,226	2,349
Workers' Accident Compensation	Conventional type	781	209
	Maturity-refund type		
	Sub-total	781	209
Boiler & Turbo-set		384	196
Livestock		1,472	748
General Liability		38,147	10,831
Machinery & Erection		5,204	1,357
Shipowners' Liability for Passengers' Personal Accident		1	
Contractors' All Risks		13,568	5,543
Atomic Energy		6,241	1
Movables Comprehensive	Conventional type	7,798	1,488
	Maturity-refund type		
	Sub-total	7,798	1,488
Miscellaneous Pecuniary Loss	Excl. Nursing Care		172,403
	Nursing Care	Conventional type	
		Maturity-refund type	
		Sub-total	
	Sub-total		172,403
Life Reinsurance		5,811	5,231
Pet Insurance			
Conventional type (sub-total)			
Maturity-refund type (sub-total)		291,844	154,291
Miscellaneous total		291,844	154,291
Compulsory Automobile Liability		776,265	793,094
<b>Total</b>		<b>1,862,712</b>	<b>1,184,178</b>

Note: The figures are the outward reinsurance net premiums written / net claims paid by GIAJ's member general insurers including professional reinsurers.

## Statistics by Line (April 1, 2014 - March 31, 2015)

(in millions of yen)

Class of Business	Inward Reinsurance Net Premiums	Inward Reinsurance Net Claims
Fire	493,982	159,408
Marine	Hull	17,500
	Cargo	23,170
	Sub-total	40,679
Inland Transit	2,717	660
Voluntary Automobile	45,838	34,489
Personal Accident	22,053	17,522
Burglary	222	176
Glass	5	1
Aviation	31,619	15,463
Windstorm & Flood	416	267
Guarantee	1,157	-2,371
Credit	2,271	513
Workers' Accident Compensation	4,481	1,992
Boiler & Turbo-set	40	72
Livestock	1,243	582
General Liability	33,961	9,888
Machinery & Erection	7,631	3,593
Shipowners' Liability for Passengers' Personal Accident	1	
Contractors' All Risks	7,822	3,366
Atomic Energy	7,438	336
Movables Comprehensive	3,279	762
Miscellaneous Pecuniary Loss	16,607	12,867
Life Reinsurance	62,087	50,785
Pet Insurance	574	161
Miscellaneous total	180,892	98,492
Compulsory Automobile Liability	767,677	770,819
<b>Total</b>	<b>1,585,989</b>	<b>1,122,105</b>

Note: The figures are the inward reinsurance net premiums written / net claims paid by GIAJ's member general insurers including professional reinsurers.