

Number of Agents by Type of Business

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Number of Agents	204,990	202,148	196,043	186,733	180,319	172,191	165,185	160,463	156,152	150,652
Full-time (share)	38,691 18.9	38,407 19.0	36,778 18.8	35,283 18.9	33,741 18.7	31,748 18.4	30,409 18.4	28,797 17.9	27,773 17.8	26,512 17.6
Part-time (share)	166,299 81.1	163,741 81.0	159,265 81.2	151,450 81.1	146,578 81.3	140,443 81.6	134,776 81.6	131,666 82.1	128,379 82.2	124,140 82.4
Corporate (share)	109,844 53.6	108,997 53.9	107,104 54.6	105,215 56.3	102,466 56.8	98,915 57.4	95,383 57.7	94,205 58.7	92,972 59.5	91,012 60.4
Individual (share)	95,146 46.4	93,151 46.1	88,939 45.4	81,518 43.7	77,853 43.2	73,276 42.6	69,802 42.3	66,258 41.3	63,180 40.5	59,640 39.6
Exclusive (share)	155,658 75.9	153,236 75.8	148,789 75.9	142,969 76.6	139,179 77.2	131,922 76.6	127,486 77.2	123,212 76.8	119,712 76.7	114,920 76.3
Multi-representative (share)	49,332 24.1	48,912 24.2	47,254 24.1	43,764 23.4	41,140 22.8	40,269 23.4	37,699 22.8	37,251 23.2	36,440 23.3	35,732 23.7

- Notes: 1. The above figures stand for the total of domestic and foreign insurance companies. □
2. "Multi-representative agents" are agents who have been commissioned to act on behalf of two or more general insurance companies. □□
3. "Figures above are as of the end of each Fiscal Year. □□